Customers' Satisfaction Towards Dinamalar Newspaper with Special Reference to Udumalpet Taluk

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Abstract - Reading newspaper is a great practice in our modern life. Reading Newspaper keeps everyone one of them aware of the current affairs. This paper focus on the customers' satisfaction towards "The Dinamalar" newspaper. It is very essential to see the consumer behavior and to increase their satisfaction level. The main objective of this study is to increase the understanding about the consumers' preference towards the Dinamalar newspaper. For this, the samples of 200 Dinamalar newspaper readers have taken from the total population of Udumalpet Taluk based on convenience sampling method. The data collection is based on the primary data source. The primary data was collected through questionnaire and personal interview of the Dinamalar Newspaper readers. The present study finds that majority of Dinamalar Newspaper readers are satisfied with almost all aspects of the news provided in the Newspaper.

Index Terms - Dinamalar Newspaper, Customer, Satisfaction

INTRODUCTION

A newspaper is a periodical publication containing news, other informative articles and usually advertising. A newspaper is usually printed on relatively inexpensive, low-grade paper such as newsprint. The news organizations that publish newspapers are themselves often metonymically called newspapers. Most newspapers now publish online as well as in print. The online versions are called online newspapers or news sites.

Newspapers are normally published daily or weekly. News magazines are also weekly, but they have a magazine format. General-interest newspapers typically publish news articles on national and international news as well as local news. The news includes political events and personalities, business and finance, crime, severe weather, and natural disasters; health and medicine, science, and

technology; sports; and entertainment, society, food and cooking, clothing and home fashion, and the arts. Dinamalar was the first to launch magazines in book form. Its 32-page Siruvar Malar on Fridays brings young children entertaining and educative content in interesting formats, including fabulous tales. Its Sunday supplement, a 32-page book Vaaramalar is popular and has engaging content for families. A 16-page supplement Computer Malar on Mondays provides latest updates and news on Computer and Mobile world.

1.1 STATEMENT OF THE PROBLEM

Every business unit focuses on the main aspect of profit. At the present scenario, all the customers are more aimed at their benefit by getting best and cheap products which are widely available in the market. The marketer should try their best to satisfy all the categories of the consumer. In the present globalized economy, all the people can easily access to the world updated developments through newspaper, so it is very necessary to keep the Customer by providing the best newspaper. The study attempts to find what the level of satisfaction towards Dinamalar Newspaper readers is. This will provide ideas regarding the demands of the subscribers and to have a frequent customer relationship program.

1.2 SCOPE OF THE STUDY

The study deals with the customer satisfaction of Dinamalar newspaper reader with special reference to Udumalpet Taluk.

1.3 OBJECTIVES OF THE STUDY

- To study demographic profile of the Dinamalar Newspaper Reader.
- To analyze customers satisfaction level for Dinamalar Newspaper reader.
- To offer necessary suggestions for the findings.

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1.4 STUDY AREA

The study has been conducted in Udumalpet Town. Udumalpet is a town and a municipality in the district of the Tirupur.

1.5 DATA COLLECTION

The primary data for the study was collected through questionnaire.

1.6 SAMPLE SIZE

The present study has been conducted in and around Udumalpet town. Samples of 200 respondents are selected.

1.7 SAMPLING METHOD

200 Dinamalar readers' from Udumalpet town have been selected based on convenience sampling method.

1.8 STATISTICAL TOOLS OF ANALYSIS

Percentage analysis and scaling technique have been used for analyzing the data.

1.9 PERIOD OF STUDY

The period of study was from April 2015 to September 2015.

1.10 LIMITATION OF THE STUDY

The following are the major limitation of the study

- Due to economic and time constraints of the researcher, the number of Dinamalar readers' was limited to 200 only.
- The area of the study is confined to Udumalpet taluk only. Hence the finding and suggestions are applicable only to Udumalpet taluk.
- The accuracy depends upon the Dinamalar readers' information.
- The details furnished by the Dinamalar readers' are considered as true and the results of the study are based on this assumption.

REVIEW OF LITERATURE

Balaji and Usha in their study of "A study on consumer preference towards "The Hindu" newspaper" suggested that a few respondents are dissatisfied about the reliability of news. So, before the news is published, the reporters should verify it.

Meharaj Banu, Malini and Sreerangam in their Study "A Study on Customer Satisfaction towards Daily Newspaper with Special Reference to Daily Thanthi in Tiruchirappalli City" states that 36.7% of the respondents prefer to read the educational related news in Daily Thanthi newspaper.

Prabhakarrajkumar and M. Jayammal in their study "Evaluation of Ethnocentric Behavior of Tamil Newspaper Readers in Salem town (Daily Thanthi VS the Hindu (Tamil version)" finds that 50% of the respondents belong to the age group of 21 to 30 years. Rajkumar and Saravanan in their study of "Tamil Newspaper Readers Attitude and Preferences with special references to Thanjavur Town: A Comparison between Daily Thanthi Vs the Hindu (Tamil Version) inferred that The Hindu Tamil newspaper is recently more challenging than the Daily Thanthi newspaper and pinching more sales and market share.

DATA ANALYSIS AND INTERPRETATION

TABLE: 1 Demographic Profile of the Dinamalar Newspaper Reader

| Particulars | Frequency | Percentage | | |
|---------------------------|-----------|------------|--|--|
| Gender | | | | |
| Male | 168 | 84 | | |
| Female | 32 | 16 | | |
| Age | | | | |
| Below 30 years | 8 | 4 | | |
| 31 to 40 years | 124 | 62 | | |
| 41 to 50 years | 62 | 31 | | |
| Above 50 years | 6 | 3 | | |
| Educational Qualification | | | | |
| Undergraduate | 26 | 13 | | |
| Postgraduate | 96 | 48 | | |
| Professional | 66 | 33 | | |
| Others | 12 | 6 | | |
| Place of Residence | | | | |
| Village | 122 | 61 | | |
| Town | 78 | 39 | | |
| Occupation | | | | |
| Professionals | 12 | 6 | | |
| Business | 66 | 33 | | |
| Employees | 64 | 32 | | |
| Student | 50 | 25 | | |
| Others | 8 | 4 | | |
| Monthly Income | | | | |
| Less than 10000 | 4 | 2 | | |
| Rs.10001 to 20000 | 98 | 49 | | |
| Rs.20001 to 30000 | 36 | 18 | | |
| Rs.30001 to 40000 | 28 | 14 | | |
| Above Rs.40000 | 34 | 17 | | |
| Total | 200 | 100 | | |

Source: Primary Data

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SATISFACTION LEVEL OF DINAMALAR NEWSPAPER REDER

| Level of Satisfaction Satisfied | | d | Highly Satisfied | | Neutral | | Dissatisfied | | Highly Dissatisfied | | Total % |
|---------------------------------|-----------------|------|---------------------|------|-----------------|------|--------------|------|------------------------|---------|------------|
| | Respo ndents | % | Respo ndents | % | Respond ents | % | Respondents | % | Respond ents | % | |
| General news | 54 | 27 | 98 | 49 | 45 | 22.5 | 3 | 1.5 | - | - | 100 |
| Regional news | 39 | 19.5 | 122 | 61 | 34 | 17 | 5 | 2.5 | - | - | 100 |
| State news | 82 | 41 | 60 | 30 | 28 | 14 | 30 | 15 | - | - | 100 |
| International news | 55 | 27.5 | 137 | 68.5 | 8 | 4 | - | - | - | - | 100 |
| Business News | 128 | 64 | 56 | 28 | 16 | 8 | - | - | - | - | 100 |
| Sports news | 136 | 68 | 42 | 21 | 22 | 11 | - | - | - | - | 100 |
| Area & cultural news | 95 | 47.5 | 35 | 17.5 | 36 | 18 | 25 | 12.5 | 9 | 4. 5 | 100 |
| Television & entertainment | 132 | 66 | 56 | 28 | 6 | 3 | 4 | 2 | 2 | 1 | 100 |
| Advertisements | 127 | 63.5 | 68 | 64 | 5 | 2.5 | - | - | - | | 100 |
| National news | 90 | 45 | 68 | 34 | 32 | 16 | 10 | 5 | - | - | 100 |
| Political news | 156 | 78 | 44 | 22 | - | - | - | - | - | - | 100 |
| General knowledge | 120 | 60 | 46 | 23 | 34 | 17 | - | - | - | - | 100 |
| Educational & Employment news | 148 | 74 | 46 | 23 | 6 | 3 | - | - | - | - | 100 |

Source: Primary Data

FINDINGS

- Majority (84%) of the Dinamalar readers are male.
- Majority (62%) of the Dinamalar readers' age is between 31 years to 40 years.
- Majority (48%) of the Dinamalar readers' have completed up to PG degree.
- Majority (61%) of the Dinamalar readers' are living in village.
- Majority (33%) of the Dinamalar readers' are business man.
- Majority (49%) of the Dinamalar readers' monthly income is between Rs.10, 001 to Rs.20, 000
- Majority of the Dinamalar readers' are highly satisfied with General News, Regional News and Advertisements.
- Majority of the Dinamalar readers' are satisfied with State News, International News, Business News, Sports News, Area and Cultural News, Television and Entertainment, National News, Political News, General knowledge and educational and employment news.

SUGGESTION

Based on the findings of this study the following suggestions are made.

- Front page should be attractive.
- Most of the Dinamalar readers' who prefer Dinamalar newspaper are male gender, where it needs to influence the female gender too.
- Only the Dinamalar readers' of village area are buying the Dinamalar newspaper so interest should be created among the peoples living in Town.
- As Majority of the Dinamalar newspaper reader are satisfied with all aspects of news but still they have to improve their circulation to satisfy the readers.

CONCLUSION

The study presents the satisfaction level of readers towards Dinamalar newspaper in Udumalpet taluk. As the majority of the Dinamalar newspaper readers are satisfied with all aspects of news, they have to promote and should increase their circulation to face the competitors in future period. Greater care should be taken to keep the satisfaction level of the readers almost the same.

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